

LAW OFFICES OF DONALD W. HUDSPETH PC

“The Business of our Firm is Business”

A TEAM APPROACH TO NATIONAL AND INTERNATIONAL BUSINESS

Bringing Together the Thorwald Group Resources in

Government, Finance, Consulting and Law

*Please see photographs below of select officials and executives
our team members have known or worked with over the years.*



Law Offices of Donald W. Hudspeth P.C. <http://www.azbuslaw.com>

don@azbuslaw.com

- The business of our firm is business
- Peer Review AV Preeminent Attorney - Highest rating for Ethical Standards & Legal Ability, the Martindale-Hubbell Register of Preeminent Lawyers
- Legal Leaders Arizona's Top Rated Lawyers 2014; "Law Firm of the Month" by Attorney-at-Law Magazine; Newsweek 2013 "Nationwide Top Attorneys"

THE THORWALD GROUP LLC.

“Making Companies Better”

THE THORWALD GROUP is an alliance formed over three decades ago to advise ventures seeking funding and professional expertise in a diversity of disciplines for commercial success. Our team of seasoned professionals brings together exceptional regional, national, and international expertise and relationships focused on principal investing and problem-solving advisory services for small to middle-market enterprises and transactions – and always in an environment of discretion and trust.

- **Enterprise vision**
- **Enterprise strategy, organization, structure**
- **Capital structure and financial analysis**
- **Capital raise services**
- **Domestic and International Regulatory, Policy, and Trade Matters**
- **Domestication of International companies in the U.S.**
- **Guiding U.S. companies to establish business internationally**
- **Governmental regulatory and treaty guidance and resolution**

GLOBAL APPROACH

With the global nature of business today, **THE THORWALD GROUP** is a team of exceptional professionals who recognizes the grand and subtle differences related to the law, finance, politics, government and cultures of sovereign nations in dealing with cross-border opportunities. The firm's extensive

international and diplomatic experience and relationships provide for exceptional capabilities and unmatched worldwide performance.

We consistently and seamlessly deliver flexibility of location and immediate response to local, regional, and global enterprises and operations – to clients large and small.

ADVISORY SERVICES

Our Group provides creative and innovative solutions unique to each client. A fundamental strength of our distinctive approach is the ability to rapidly identify problem areas; envision and implement logical cost-sensitive solutions and produce value-added time-sensitive results.

Services range from financial structuring and private placements; organizational analysis; corporate structuring and reinvention; regulatory intervention; governmental and international issues representation; and crisis and turnaround management – all in an environment of tested corporate governance and veteran governmental advisory services. We are positioned to provide essential value to emerging and start-up companies where ability to achieve stakeholder goals and objectives is essential.

Our advisory services help clients achieve measurable results by solving one problem at a time – without taking our eye off growth and performance targets, and by respecting the worth and dignity of client personnel.

THE THORWALD GROUP specializes in:

Finance

- Capital forecasting and budgeting
- Cash flow management
- Securities offerings; Financial structuring; private placements; Preparation of offering memoranda and presentation materials
- Mergers and acquisitions
- Development of strategic investment relationships
- Licensing of intellectual properties
- Organizational transformation and restructuring
- Regulatory navigation
- Organizational analysis, structuring and reinvention
- Community development
- Municipal finance
- Affordable housing
- Structured products
- CRA / Community Development
- Tax structured products
- Tax credit equity (LIHTC, NMTC, energy tax credits, etc)
- Land secured financing
- Project finance

Domestication of International Companies in the U.S. and Establishment of U.S. Companies in Foreign Nations.

- Guiding foreign enterprises to establish or expand business in the United States
- Facilitating domestic enterprises to establish themselves in foreign nations
- Guiding enterprise compliance with local, state and federal law and regulatory requirements
- Multistate and multinational sales
- Marketing and operations

- Identifying and perfecting strategic partnerships

Corporate Government Relations and Trade

- Provide interim advisory; contract C-level staffing, marketing, public and government relations services.
- Regulatory, governmental, and international trade issues
- Problem resolution & crisis management
- Enterprise expansion & globalization
- Uniting the often parallel yet overlapping worlds of politics, regulation, and finance
- Logistics services for diplomatic missions and large complex events

MANAGEMENT CONSULTING AND NEW MARKET DEVELOPMENT

- Value-added performance in a principle-centered culture of excellence and integrity
- Achievable strategic and tactical solutions
- Corporate governance & policy
- Creating outcome-based enterprise vision

EXCEPTIONAL PERFORMANCE HISTORY

Our thirty year performance history includes investment and business development planning for such diverse enterprise sectors as medical device technologies; information and communication technologies; geothermal solar; addictive and behavioral health; residential and commercial real estate assets; industrial water treatment system businesses; public infrastructure finance and construction; agriculture; aviation; transportation and general regulatory navigation.

Examples of client satisfaction include:

“According to T.J. Jennings of the Arizona Commerce Authority: “It was a pleasure working with Mr. Thorwald and his team of advisers and employees in closing this financing in a short period. We at the ACA are pleased to see companies such as his root themselves in the Phoenix area and we are proud to see their adding good paying jobs to our economic base”.

Added Richard Endicott, President of the Biltmore Bank: “Mr. Thorwald and his team exhibited throughout the credit evaluation period the highest level of professionalism and business integrity. We are proud to be partners with their company and assisting small businesses like theirs grow soundly here in Phoenix”.

PRINCIPAL MEMBERS AND ASSOCIATED FIRMS

THE THORWALD GROUP maintains executive presence in:
Washington DC; Phoenix, AZ; Salt Lake City, UT and Los Angeles, CA



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Susan Davis International <http://www.linkedin.com/pub/susan-a-davis/8/319/b00>

<http://www.susandavis.com/>

- Global reach through a \$200 million network of 70 plus partner agencies, 1500 staff and over 100 offices worldwide
- Named one of the “Top 5 Public Affairs Agencies” in the U.S.
- Supported over 20 foreign governments for public affairs, nation branding, public relations and crisis management
- Global cyber security threats and best practices



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UTAH VS. THE MISSION FIELD

HUGH NIBLEY ■ CELTIC GREG KITE

THIS PEOPLE

REFLECTING THE LOS LIFESTYLE

APRIL 1987 \$2.50



STEPHEN STUDDERT

CAN HE HELP THE PRESIDENT
BOUNCE BACK?





Office of the Attorney General
Washington, D. C. 20530

Dear Frank:

I want to express my personal appreciation for your invaluable service to the Office of the Attorney General and to me.

Frank, you probably have one of the most thankless jobs on the entire staff -- but please know that all your efforts are greatly appreciated. I know that the hours have been long, the schedule hectic, and the travel hours seemingly endless, but throughout it all you have maintained the highest degree of professionalism and decorum, consistently demonstrating your expertise, diplomacy and, perhaps most importantly on those long trips, your sense of humor. Your attention to every detail has "saved" us quite a few times, averting a problem before we ever knew one existed! Please accept my heartiest and sincere thanks for a job well done. I'd fly the friendly skies with you any day!

Ursula joins me in extending our friendship, our sincere thanks for all your efforts and our best wishes for your continued success. We look forward to keeping in touch with you and Peggy in the future.

With appreciation and kindest personal regards,

Sincerely,

A handwritten signature in dark ink, appearing to be "Edwin Meese III".

Edwin Meese III





To Frank Thormald
With best wishes,
Ronald Reagan







*To Frank Thorwald
With appreciation and best wishes,
Claudy Reagan*



October 22, 1984

Mr. Frank Thorwald
The White House
Office of Scheduling and Advancing
For the First Lady
1600 Pennsylvania Ave. NW
Washington, D.C. 20500

Dear Frank,

A belated but no less sincere thank you for all of your assistance in coordinating the "Domestic Violence" segment and our 2-hour "Child Abuse" Special for ABC's "Good Morning America" program.

Our audience response was very positive and I believe I can safely state that we achieved at least some of our goal in informing the public of the horrifying realities of child abuse.

It was a pleasure to work with you and I look forward to us working together again with similar success. Again, thank you.

Sincerely,



Terri Lichstein
Assistant Segment Coordinator
"Good Morning America"

*Thank you, Thank you! Please don't
hesitate to give me a call if you
get a brilliant idea for the show or
even if anytime I can lend
a helping hand. All the best.
Terri*

